

## Our Goal

# To be a financial group that nurtures and grows with our region

## Road to “YMFG Zone” Zone of Over-regional Network Economy

(Going beyond individual regions to forge links among the regions, creating a growing economic zone)

## Core Objective

### Achieve mutual prosperity with the region by transforming into “One YMFG”

As a financial group comprising three banks—Yamaguchi Bank, Momiji Bank and Kitakyushu Bank—we will build relationships deeply rooted in these regions. At the same time, we will forge connections between the regions, nurture them, and deliver collective Group strength through our transformation into “One YMFG.” Through these efforts, we aim to invigorate the regions and ensure YMFG’s growth.

## Priority Measures for Achieving the Core Objective

### Transforming into “One YMFG”

#### ● Becoming one, going to the “regions” — From “company” to “regions”

We will work to bring together companies and employees, strengthen points of contact between regions and customers, and leverage the strengths of each bank’s brand to build deep relationships with the regions.

#### ● As one “YMFG” —From “company” to “YMFG”

We will enhance Group controls and connections, cultivating a sense of togetherness as the Group, and augmenting the collective power of the Group as one “YMFG.”

### Achieving Mutual Prosperity between the Region and YMFG

#### ● Generating regional vigor —As the leading company in the region

By leveraging the network of our Group, including its bases in Asia, we will strive to strengthen points of contact between individual regions, between regions and customers, and among customers, thereby invigorating the region.

#### ● Increasing the number of YMFG fans —As the best company in the region

As the best company in the region, we will take advantage of our strengths as a comprehensive financial group to provide consulting-based sales and unique products and services, increasing the number of YMFG fans.

### Reinforcing the Management Foundation to Support “One YMFG”

To transform ourselves into “One YMFG,” we will build a robust management foundation that can adapt to all manner of changes in the environment.

## YMFG Forecast for the Fiscal Year Ending March 31, 2016

- We expect total income to fall and other income and profit categories to increase during the fiscal year ending March 31, 2016. One positive factor for profits is expected to be a decrease in expenses (reduced system costs, etc.).
- In the final year of our medium-term management plan (2013–2016), we expect consolidated ordinary profits for the YMFG Group to amount to ¥50.0 billion, up ¥2.6 billion year on year. We also anticipate profit attributable to owners of parent of ¥31.5 billion, up ¥1.0 billion.

(Billions of yen)

YMFG (Consolidated)			
	Fiscal Year Ending March 31, 2016	Year-on-Year Change	Compared with Medium- Term Management Plan
Total income	156.0	(3.0)	—
Business profits from core operations	34.5	3.1	(8.5)
Ordinary profits	50.0	2.6	8.5
Profit attributable to owners of parent	31.5	1.0	6.5

Yamaguchi Bank (Non-Consolidated)		
	Fiscal Year Ending March 31, 2016	Year-on-Year Change
Total income	79.5	(5.5)
Business profits from core operations	26.6	4.1
Ordinary profits	35.0	3.7
Profit attributable to owners of parent	23.5	3.4

Momiji Bank (Non-Consolidated)		
	Fiscal Year Ending March 31, 2016	Year-on-Year Change
Total income	48.5	(3.1)
Business profits from core operations	8.4	(0.9)
Ordinary profits	14.5	(0.9)
Profit attributable to owners of parent	10.0	(0.6)

Kitakyushu Bank (Non-Consolidated)		
	Fiscal Year Ending March 31, 2016	Year-on-Year Change
Total income	14.5	0.5
Business profits from core operations	2.2	0.3
Ordinary profits	3.0	0.0
Profit attributable to owners of parent	2.0	0.5

Note: Figures have been rounded off below the stated amounts.